# ProFile Supplier Cost/Technical Optimization (SCTO) User Guide

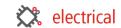
Release 8.13



# Supplier Portal / ProFile Login

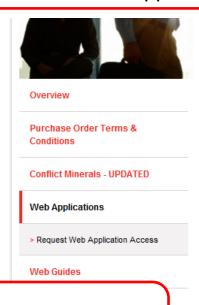






# **Supplier Portal**

### <u>lear.com</u> > Supplier Information > Web Applications



### **ProFile**

- Supplier APQP/PPAP Data
- SCTO Ideas (New!)



To Become a Lear Approved Supplier...

Please submit your contact

Home > Supplier Information > Web Applications

### Web Applications

Our web-based applications provide a unique opportunity to quickly provide pertinent information through the Internet on a secure site. This is a significant value to Lear and the Supply Community as we are able to reduce redundant data entry and ensures data accuracy while improving the time required for analysis.

- + Lear Web Applications
- Online Quoting

This system is used when submitting RFQ and ECN quotes to Lear

Supply Viz Self Service

Suppliers that have access to this site may enter and / or upload company related information.

🐿 Supplier Rating System

This system is used to retrieve the monthly supplier scorecards.

Purchase Order Retrieval

This system is used to retrieve production purchase orders.

Supplier Bulletins

This system is used to view important bulletins from Lear

Supplier Diversity Reporting

This system is used to enter quarterly diversity purchases via the M-Tier Diversity Reporting web site.

🕲 ProFile

This system is used to enter Supplier APQP/PPAP data and submit SCTO ideas.

Supplier Quality Tracking System

This system is used to answer Quality Notices generated by Lear plants.

Supplier EDI Access

This system is used to retrieve Supplier EDI information









# **ProFile (Supplier Login)**

Home Logout Help



Supplier: Lear Supplier (LEAR CORPORATION (594075-000))





- Click on Supplier APQP/PPAP to view Programs and Parts
- Click on Supplier SCTO Ideas to submit ideas (New!)

The Supplier SCTO Ideas module strengthens capabilities and tools for Lear Global CTO operations by expanding the capabilities of the O/I Roadmap module within ProFile, enabling the Lear supply base to input SCTO ideas directly into ProFile, replacing a manual process that is being used today.



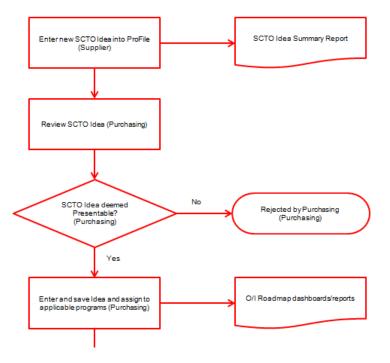






# Supplier Cost/Technical Optimization (SCTO/VAVE)

## **Process and ProFile O/I Roadmap**

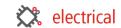


### **Description (Responsible)**

- Enter new SCTO Idea (Supplier)
  - Description of idea or change, including benefit and proposed timing
  - Identify if idea has been submitted previously. If so, please advise why idea is now feasible
  - Advise if idea is in use at other OEMs and/or Tier One suppliers
  - Advise if idea can be read across to other Lear platforms/programs
- Review and disposition SCTO Idea (Purchasing Buyer)
  - Presentable
    - Select "Approve"
    - Complete required information and select "Approve Idea"
    - Assign to applicable programs and enter estimated Forecast Date
  - Rejected

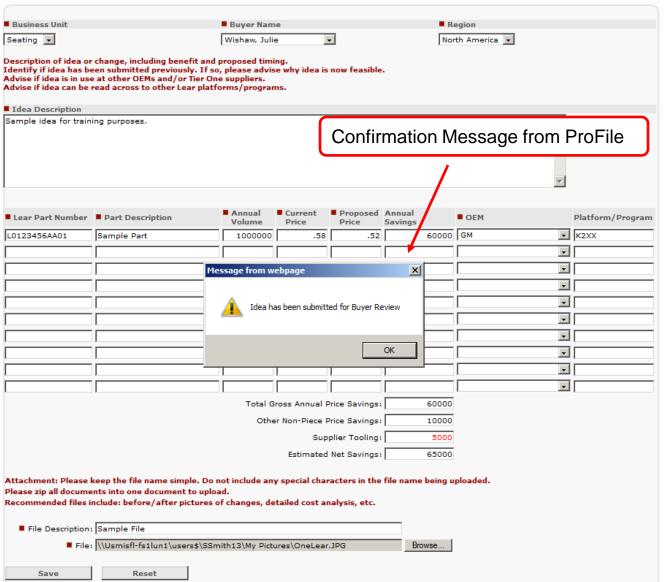






# Supplier Cost/Technical Optimization (SCTO/VAVE)

### **SCTO Entry Form**



### Required Fields

- Business Unit
- Buyer Name
- Region
- Idea Description
- Lear Part Number
- Part Description
- Annual Volume
- Current Price
- Proposed Price
- OEM
- File Attachment

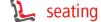
### Other Fields

- Other Non-Piece Price Savings
- Supplier Tooling (negative impact)

### **Calculated Fields**

- Annual Savings (per line item)
- Total Gross Annual Price Savings
- Estimated Net Savings









# Supplier Cost/Technical Optimization (SCTO/VAVE)

### **SCTO e-Mail Confirmation**

